

# Appendix C

## Overlapping Factors Chart

Factors in Volume III that have some degree of overlap are marked with an x in the following chart. This overlap indicates that either factors should not be used together or the overlap must be eliminated first.

FACTOR	1	2	3	4	5	6	7	8	9	10	11	12	13	14	15	16	17	18	19
1. Job Knowledge		x	x																
2. Product Knowledge	x												x						
3. Contextual Knowledge	x																		
4. Communication Skill					x														
5. Interpersonal Skill			x																x
6. Analytical Skill							x												
7. Numeric Skill						x													
8. Sensory Skill								x											
9. Physical Skill									x										
10. Physical Effort										x									
11. Physical Movement											x								
12. Working Position												x							
13. Responsibility for Product		x												x					
14. Financial Impact													x						
15. Responsibility for Interacting																			x
16. Disagreeable Elements																		x	x
17. Physical Environment																			x
18. Psychological Conditions																			x
19. Stress from Interpersonal Contacts																			x



